

# SHOULD I SHORT SALE MY HOME?

Homeowners Guide How To Survive  
The Worst Real Estate Market In History.

**Tim and Julie Harris,  
Founders, Harris Real Estate University**

**Mike Pahua, Short Sale Realtor**



Mike Pahua and his team, The Pahua Group, are the leading authority for Short Sales in their local market of Orange County, California. In the years of 2006, 2007, 2008 and 2009 Mike and his team have ranked in the top 1% of all Realtors nationwide for units and volume sold. Their continued success is often attributed to their commitment to education, innovative and technology based sales process and their ability to grow and change with their local market.



**Tim and Julie Harris,  
Founders, Harris Real Estate University**

**Tim and Julie Harris** have been leaders since day one of their careers. After selling more than 100 homes their very first year (and every year after), they gained great acclaim when the National Association of Realtors named them Agents of the Year in 1997. The youngest and fastest to achieve the ReMax Platinum award, they are both Howard Brinton StarPower Stars, and long time coaches for the Mike Ferry Organization, Tim and Julie have shown their acumen not just for the business itself, but for their abilities to impact their coaching clients. With the birth of their Harris Real Estate University, the face of coaching and real estate education was changed forever. They have contributed directly to the success of thousands of real estate professionals nationwide, through their unique and proven techniques. With over 50,000 coaching calls logged, they are proud to have some of the most successful agents in the country enrolled at The Harris Real Estate University.